

EHCA IMPACT REPORT 2017-2018

*extraordinary **people**, extraordinary **programs***



Photo of Terese provided by Fred Olds Photography



Erie Homes for Children and Adults, Inc.



What an awesome 2018 it was for EHCA!

From an updated strategic plan to incredible growth in key agency programs, EHCA accomplished significant goals in fiscal year 2017-18.

First – and most important – we continue to have excellent results for all of our programs regarding safety, security and satisfaction for our clients and staff. We have many ways we track and monitor this through a comprehensive compliance plan we call EHCA's *Circle of Compliance*. This self-developed blueprint provides for us clear and deliberate navigation of all the things we do as an agency to ensure we are meeting/exceeding all of the policies,

procedures, regulations, etc. that we must adhere to as a leading intellectual disability (ID) agency. We had a very productive year with the following major initiatives:

- Completed the capital campaign with nearly \$3 million in pledges.
- Completed our new community home in Fairview which we named after the wonderful Katen family, our lead donors for the campaign.
- Nearly completed our new community home in Millcreek which is on track for occupancy this spring.
- Acquired land for our third home to be located in Erie on East 22nd Street.
- Applied for and was awarded a large grant from a private foundation allowing us to expand residential services into Meadville. We will soon will be closing on a parcel for construction.
- First steps were taken in expanding our Options and Life Sharing programs in Meadville and Crawford County. We purchased a building in downtown Meadville to be the site of our Crawford County headquarters. Both our Options and Life Sharing programs expanded in number of clients served, as well.
- Our Making Opportunities for Volunteerism and Exploration (MOVE) program continues to flourish and is servicing at near capacity.
- Project First Step continues to grow and [with new funding] is able to cover its costs without agency subsidies.
- Recruitment and retention continue to be a priority as we work toward maintaining a strong and consistent workforce.

EHCA is in a great place heading into 2019. We are growing as an agency and continue to be financially stable. With an exceptional team – from management to direct support staff –EHCA maintains a reputation for excellence throughout our community and across the state. We could not carry out our incredible mission without your awareness, involvement and support as we help our clients to live rich and fulfilling lives.

Thank you for all that you do!

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**Erie Homes for Children
& Adults, Inc. (EHCA)**

226 East 27th Street
Erie, PA 16504

We Did It! EHCA's Capital Campaign succeeds with amazing community support. Four new homes will provide superior care for individuals with intellectual disabilities and complex medical conditions.

Erie Homes for Children and Adults, Inc. (EHCA) finalized the community solicitation phase of the Hope, Compassion & Possibilities Capital Campaign in late summer 2017. The campaign looked to build four homes for individuals with intellectual disabilities who also have complex medical conditions.

Once the project is completed, EHCA will be able to provide a home for 24 individuals. The capital campaign is being viewed as a success! Community support allowed EHCA to nearly double the campaign goal of \$1.5 million.

Our first community home is located in Fairview Township. The first six residents moved in at the end of November 2018. The second of the four community homes is now almost completed. That home is located in Millcreek Township and will become home to six residents. The third home will be located in the City of Erie. Land is currently going through the due diligence process.

EHCA was absolutely blown away with the generosity of the board of directors, staff, and the overall regional support of this campaign. Additionally, the agency cannot thank the communities where the new homes are being built enough for welcoming EHCA and those we serve into the community.

A special thanks goes to Lake City Homes of Lake City, PA. The company has been wonderful to work with and the EHCA homes would not be possible without their concepts and workmanship.

This has been the largest campaign and building project ever attempted in the agency's 107 year history.



Introducing EHCA's first new community home in Fairview Township. The state-of-the-art building is a warm and inviting home to six residents.

ERIE HOMES FOR CHILDREN AND ADULTS, INC.

Revenue and Support

Program Revenue	\$ 22,960,725
Contributions from EHCA Foundation	<u>557,216</u>
Total revenue and support	\$ 23,517,941

Expenses

Program expenses	\$ 19,247,720
General & administrative	<u>2,406,045</u>
Total expenses	\$ 21,653,765

Change in Net Assets	\$ 1,864,176
Net Assets, Beginning of Year	<u>3,796,686</u>
Net Assets, End of Year	\$ 5,660,862

**88 cents of every dollar spent
went directly to programs.**

EHCA Foundation, Inc.

Revenue, Gains, and Other Support

Contributions and grants	\$ 780,412
Investment return	443,034
Fundraising, net of expenses	37,433
Rental income, net of expenses	<u>4,544</u>
Total revenue	\$ 1,265,423

Expenses

Program	\$ 642,035
General and administrative	28,265
Fundraising	<u>124,778</u>
Total expenses	\$ 795,078

Change in Net Assets	\$ 470,345
Net Assets, Beginning of Year	<u>7,763,869</u>
Net Assets, End of Year	\$ 8,234,214

2018 Management Team

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EHCA donors and staff continue to make a difference.

Every day, our EHCA team of talented and compassionate staff help people with disabilities live rich and fulfilling lives. Through EHCA's therapeutic and medical support, and residential and community programs, 400 individuals of all ages and all levels of disability, including the most medically fragile, experience unique opportunities for growth and enrichment.

Delivering top quality and care is the goal of every employee at EHCA, perhaps most visibly by our care providers: direct support professionals (DSPs) and nurses. Whether in residential settings, adult-day or community-based programs, EHCA's DSPs are some of the agency's hardest working employees. (To learn more about DSPs and why they believe their work is rewarding, check out the new video at EHCA.org.) EHCA's highly skilled and educated nursing department sets it apart from other agencies and allows the agency to take residents that other providers cannot.

I am pleased to report that following the successful EHCA Hope, Compassion and Possibilities Campaign, the first house, named after the Katen Family, is now home to six individuals with complex medical conditions. The second house has been completed and currently is

going through final approval stages. These new, modern spaces have been enthusiastically received by residents and staff and are the result of the overwhelming generosity of EHCA donors. Many thanks to all.

Another opportunity to extend support for EHCA will take place on Friday, May 3, from 6 to 10 p.m. at the Concourse of Union Station when the organization will host its second Spring Speakeasy Event. Save the date for this roaring twenties fundraiser filled with the fun and glamour of the Jazz Age. Since EHCA's inception in 1912, countless individuals have been affiliated with the agency, through service on the staff or board, as family members or as volunteers or donors.

I believe that all those who make a connection to the organization's mission find their own lives have been made richer and more gratifying.



Carly Manino
Board President



There's No Place Like Home...

Donations from generous supporters like you have helped EHCA to complete a state-of-the-art, medically-equipped community home in Fairview, Pennsylvania.

The success of our capital campaign can be seen through the smiles of house resident, Amber. Her joy in having a beautiful bedroom in the warm and inviting new community home is worth every effort that was made.

Thank you for making a difference in the lives of the individuals who EHCA serves.



A year of new faces, new places, new opportunities



Some of the best work completed at EHCA cannot be measured or quantified: the warm smiles, the kind words, the helping hands, the shared laughter. Yet, it is vital to take stock of what is measurable in order to document the footprints left behind. Those are the devoted steps taken by many people—including you—that led EHCA to where it is today.

Programs and activities

- EHCA Nursing implemented Telemed, a web-based, interactive telehealth software that allows the nurses to connect with EHCA locations remotely. Telemed enables staff to capture and share medical device data, exchange documents and medical images in real time
- The nursing team also participated in community outreach at local hospitals to enhance awareness of EHCA's population and its needs
- Welcomed 32 new participants and 67 new Direct Support Professionals (DSP) to the Options team
- Created a communication network (Options Ambassadors) among the DSPs to help promote quality communication and idea sharing
- Developed two participant interest activity groups- Newspaper Club and Cooking Club
- Provided opportunities for recognition, outdoor recreation, social gatherings and contests as part of EHCA's Best Place to Work initiative

Growth and support

- Completed a capital campaign to build homes for residents with complex medical conditions
- Created an “all hands on deck” approach to employee recruitment and retention efforts
- Held the agency's first ever employee and resident talent show
- Radically changed EHCA's annual fundraiser into a signature event: Spring Speakeasy
- Named the first campaign community home after The Katen Family
- Continued to evolve EHCA's mission-based multi-faceted safety, service and quality efforts to exceed expectations for those served
- Expanded residential services into Crawford County, Pennsylvania
- Annual Appeal, Victory Ride, The Spring Event and Highmark Walk for a Health Community supported the capital campaign

Assisting people with disabilities to live rich and fulfilling lives

Giving is not just about making a donation, it's about making a difference.

—Kathy Calvin

Whether you wrote a check, donated a prize, sponsored an event, or honored a loved one's memory, you made a difference in the lives of people with disabilities. **Thank You!**

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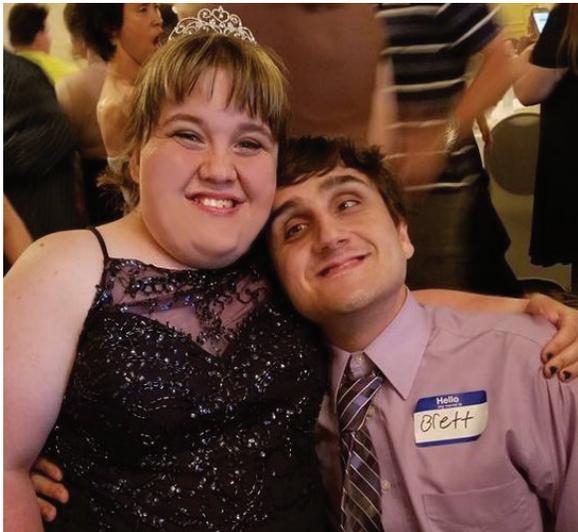
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